



WP Transformation Solutions AG

Transformation Management Model (TMM) – Designing change processes holistically

WPTS services

WPTS designs transformations holistically



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Reasons for transformation

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Stakeholders in a transformation

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Transformation Management Model (TMM)

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WPTS Services

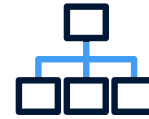
1 Reasons for transformation

WPTS leads complex transformations to success with a multidisciplinary approach



Succession planning

→ personal suitability, growth, financial flexibility



Spin-off/acquisition of individual business areas,

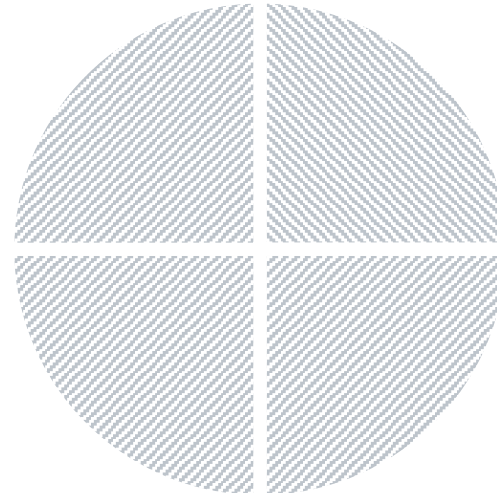
Reorganization of corporate structure

→ financial, accounting, sustainable continuation



Structural adjustments to the business model

→ Customers, suppliers, technological innovations

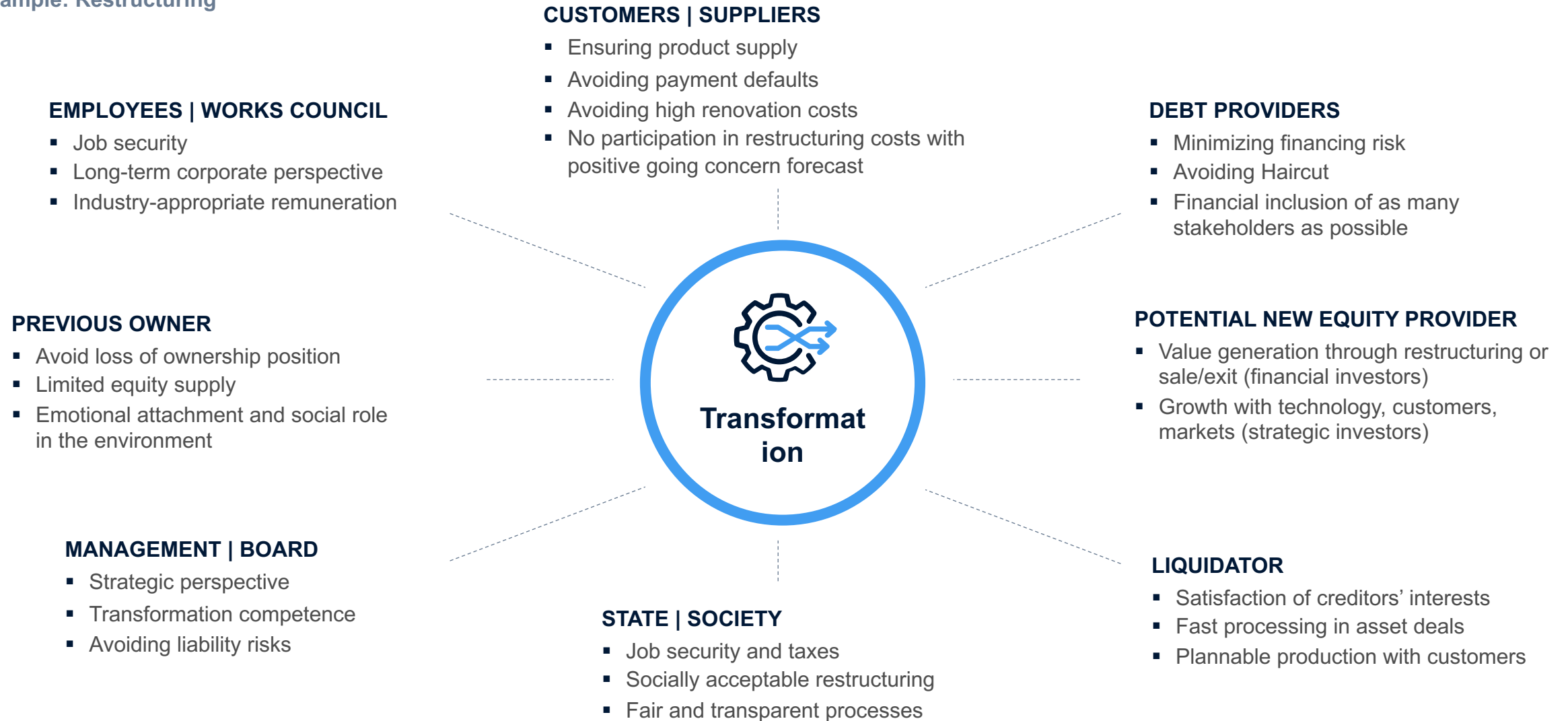


Sustainability of the business model

→ financial, strategic, technical, regulatory, political

We know the different stakeholder interests in a transformation

Example: Restructuring



We support the individual transformation event – also operationally in the implementation

Example: Spin-off of parts of a group



Occasions for TMM

- Separation of strategic parts of the group that are no longer relevant
- Crisis | Insolvency
- Off-balance sheet financing
- ESG Covenants



Implementation

- MBO, Carve out - Asset/Share Deal (New Co)
- Fiduciary SPV (e.g. with ShaaS)



Role of WPTS

- Temporary shareholder of the NewCo until target investor can take over
- Trustee or co-investor of the SPV



Investors

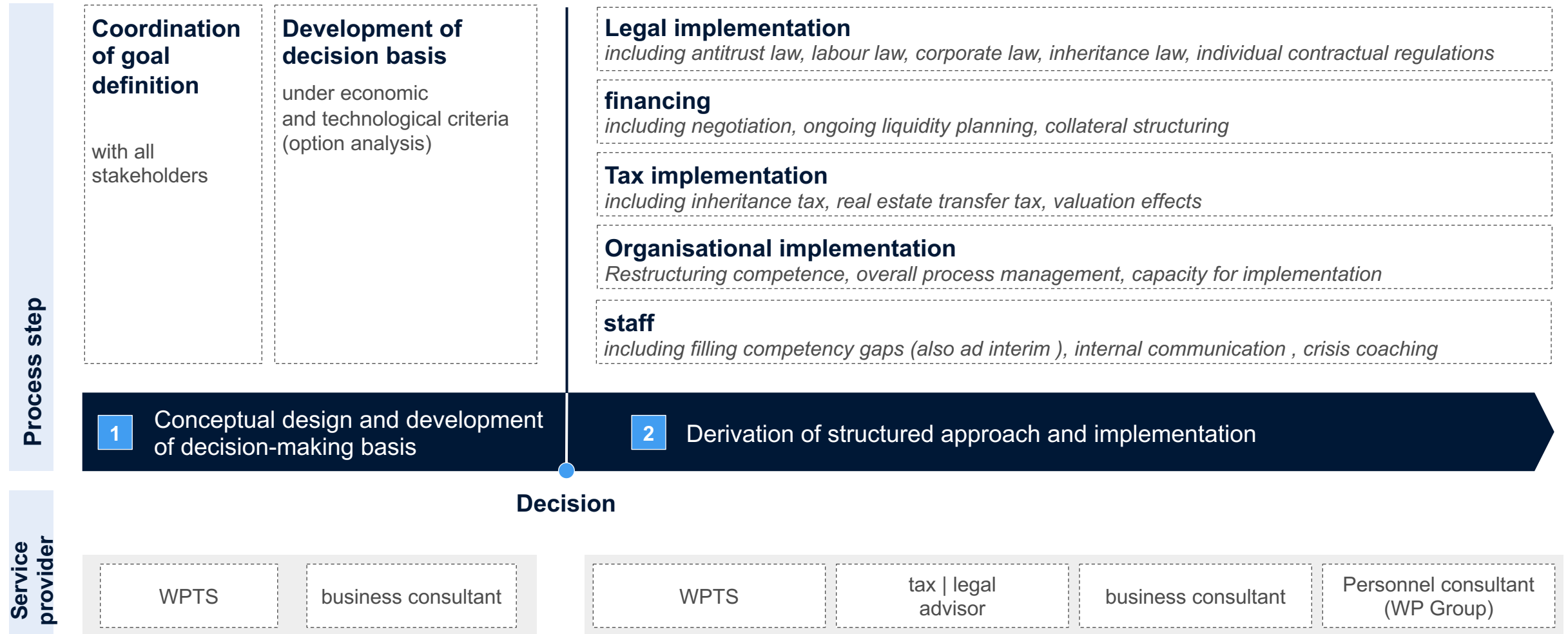
- Strategic investors, financial investors (VC, PE, family offices, ...)
- Trust - group holding company, insolvency administrator if necessary



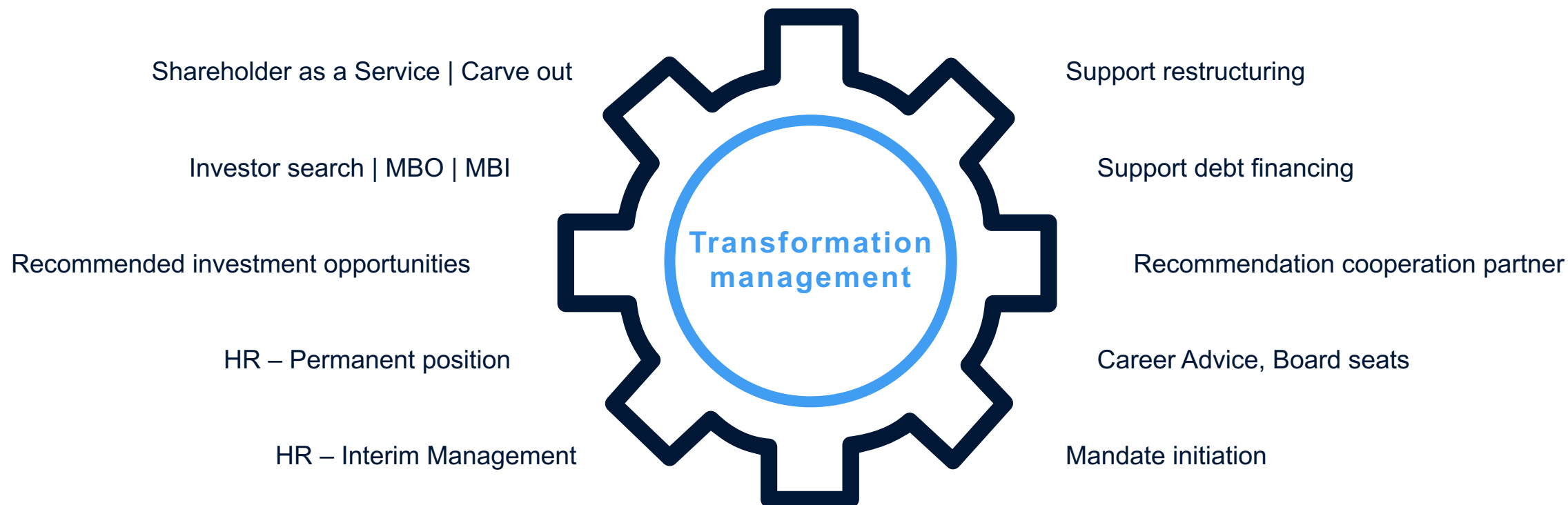
WPTS helps at all project interfaces to make transformations a success.

We act as independent transformation managers in transformation situations.
With our network of experts, we develop tailor-made solutions and help with efficient implementation.

We define the tailor-made process framework and provide operational support for the projects



We act as an independent transformation manager within a holistic approach - or support individual stakeholders



TMM - Transformation Management Model

(fiduciary) assumption of the shareholder position within or outside of a financial crisis
=> Shareholding as a Service

Support in finding suitable strategic industrial or financial investors (VC, PE, family offices, debt funds, ...)

Support with desired respect. required carve out | MBO structures

Holistic approach, if necessary provision of individual services during the project

Benefits and advantages of working with WPTS for ...

... **companies with transformation needs**

- Support in reorganizing the corporate structure | Carve outs – Shareholding as a Service
- Investor search
- Filling vacancies for managers or experts in a new structure
- Interim manager for interim solutions
- Coordination of required consulting services
- Holistic approach (project management) or individual services

... **banks (risk management)**

- Risk reduction of engagement with distressed companies through WPTS services or holistic approach (TMM)
- Securing the customer and supplier base through TMM
- Building trust among employees, unions and the public through TMM

... **companies in restructuring**

- Support in the preparation of going concern forecasts (IBR, S 6 reports)
- Support in the sale of assets including carve outs – Shareholding as a Service
- Filling vacancies for managers or experts
- Interim manager for interim solutions
- Coordination of required consulting services
- Holistic approach (TMM) or individual services

... **investors**

- Identification of appropriate targets
- Filling vacancies for managers or experts in a new structure
- Interim manager for interim solutions
- Coordination of desired consulting services
- Holistic approach (TMM) or individual services

... **Customers | Suppliers of crisis-hit companies**

- Stabilization or risk reduction in the supply or sales relationship through TMM
- Securing the financing basis through TMM, avoiding payment defaults

... **managers, experts**

- Support in finding suitable investors for MBO | MBI opportunities
- Identification and support in filling relevant vacancies
- Identification and support in filling suitable interim mandates

... **employees, public**

- Building trust among employees, unions and the public through TMM
- Reducing job losses and taxes

contacts

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